



CERTIFIED INTEGRATION PARTNERS

FREQUENTLY ASKED QUESTIONS

TASS is committed to working with other leading software companies to develop integrations that give mutual customers seamless online experiences and a high level of system interoperability.

This document answers some of the common questions asked by vendors considering becoming a certified partner.

What is an integration partner?

An integration partner is another software vendor who has worked collaboratively with TASS to deliver a tried and tested solution.

Integration Partners have had their integration with TASS thoroughly tested and certified to ensure that all elements function accurately and efficiently.

Why become an integration partner?

Anyone can integrate with TASS using the APIs on GitHub. However, an Integration Partner is endorsed and supported by TASS, providing additional value and a competitive advantage to the products of both parties.

What are the benefits of becoming an integration partner?

Integration partners receive a multitude of benefits when partnering with TASS, including:

- Technical assistance during the development process.
- A collaborative relationship with TASS.
- Promotional marketing material deployed across various platforms, for increased awareness.
- End-user support for the integration by the TASS.
- Customer Care team on release.

How do you become an integration partner?

The first step on the road to becoming a partner is to submit an Expression of Interest [here!](#)

To be considered as a partner, your company must:

- Have an already developed and deployed solution.
- Be present in the education space.
- Be able to demonstrate demand and mutual customers.
- Have a valid use case for the proposed integration.

On submission, your application will be passed to our development team for review, and you will be notified of the outcome.

What's involved in becoming an integration partner?

Integration partners complete several key steps to achieve certification.

1. Discovery Meeting/Scope Development
2. Submit Partnership Memorandum of Understanding
3. Reciprocal System Demonstration
4. Development of Integration
5. Certification
6. BETA Release

Once complete, support channels are introduced and media is released.

What is the certification process?

TASS API Certification validates and verifies the Integration Points for each developed API, ensuring a stable and reliable solution is being delivered to our mutual customers. Certification is a live scenario testing process that has been designed to:

- Ensure that there is good understanding of the information and workflows in TASS
- Check that the TASS API is sending the correct information required by the 3rd party product
- Check that the receiving end of the API is able to consume TASS data, setups and various data scenarios.

Certification is critical to the integrity of the TASS products, therefore all Integration Partner integrations must be certified before being made available to customers.

What is the cost of becoming an integration partner, and what does it cover?

Upon acceptance of your Expression of Interest, a fee of \$1500 + GST is payable. This fee includes:

- A discovery meeting with the TASS Development team
- Product demonstrations to develop mutual understanding
- Access to the TASS development team for technical assistance and queries during initial development
- Access to a sandbox environment for development and testing
- Two certification sessions*
- Media and marketing communications.

* The first two sessions to achieve certification are included in the initial fee. Should any more sessions be required to achieve a pass, additional charges will apply.

What media and marketing opportunities do integration partners have access to?

Once development has reached a certain stage, and on final release of the certified integration, TASS is able to develop and deploy promotional material and communications across a range of digital platforms.

Integration partners are also published with descriptions and a link to the website of their choosing in a dedicated area on the TASS website.

Opportunities such as guest-blogging are also able to be negotiated with TASS.